



Abdul Wahab Hassan Naqi

**Strategic Management Consultant
/Human Resources Manager**

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Personal Details:
03/01/1954 • Muharraq, Bahrain • Bahraini
Male • Married

Established professional with 15+ years' experience in expertly managing local and global workforces by utilizing proven skills in strategy planning to boost profitability and productivity.

Action-orientated manager adept at making executive-level decisions regarding human resources, financial management, and marketing to drive company processes. Strong leader experienced in supervising large teams of more than 1500 employees. Astute problem-solving and critical thinking capabilities with ability to effectively resolve staffing and development issues. Highly accomplished and driven negotiator with proven success in ensuring staff and organizational satisfaction. Collaborative team player with excellent communication and analytical skills.

Areas of Expertise

- Succession Planning
- Contract Negotiations
- Employment Law
- Business Analytics
- Strategic Human Resources Planning
- Policy Formulation & Compliance
- Employee Relations Management
- Strategic Management Consulting
- Performance Management
- Recruitment & Onboarding
- Talent Development & Retention
- Business Development

Accomplishments

- Skilled in improving business performance through generation of effective strategies including formulating action and contingency plans as well as defining specific tactics for increased productivity.
- Demonstrated capacity for transforming global human resources strategies into regional strategies to enhance overall company processes.
- Proven success in utilizing experience and knowledge to implement innovative systems including computer based financial systems for Bank of Bahrain and Kuwait.

Career Experience

Deepening Management for Total Consultancy, Manama, Kingdom of Bahrain
Principal Consultant

2014– Present

Liaise with local and global clients to provide consultancy services in event management and human resources industries. Manage staff in all departments including human resources, marketing, finance, and customer care. Improve profitability and brand awareness by meeting long- and short-term organizational goals. Oversee company budgets and spending. Supervise recruitment and coaching of staff to ensure client retention and execution of exceptional services.

- Generated more than \$500K for organization by selling training and development services.
- Developed assessment centres for Horizon Telecommunications in Kingdom of Bahrain.
- Created management system and improved programs for client in Saudi Arabia.
- Boosted productivity by implementing new organizational chart, developing KPI's, and reviewing business strategies.

Gulf Air, Bahrain
Senior Human Resources Manager

2012 – 2014

Drove organizational recruitment processes by devising selection methods according to company standards and verifying potential candidates met skills requirements. Developed strategic plans to meet short- and long-term staffing solutions. Utilized knowledge of human resources protocols to ensure fair treatment of all staff. Negotiated salaries, allowances, and benefits according to industry standards, maintaining employee and organizational satisfaction.

- Created retirement plans for more than 1350 employees.
- Increased productivity by implementing company re-structure and hiring 350 new recruits.

Drafted strategic plans to aid achievement of company goals. Managed and led employees in human resources and administration departments. Collaborated with regional staff to coordinate growth in all organizational branches. Oversaw implementation of new human resources policies related to modern organization structures, staff recruitment, employee affairs, budgets, staff benefits, legal compliance, database management, and auditing.

- Managed more than 4500 employees in Human Resources department.
- Developed new human resources and financial policies for companies to enhance growth and profitability.

Al Jazirah Vehicle Agencies Company, Saudi Arabia
Human Resources and Administration Director

2008 – 2010

Supervised human resources and administration team in high-pressure motor industry to ensure goals and deadlines achieved according to relevant standards. Maintained organizational profitability by strategically solving staffing issues. Consulted with Managing Director to provide expert advice on human resources policies. Devised methods to deal with recruitment, auditing, and performance concerns. Implemented innovative ideas such as CV databases.

- Supervised 1550 employees in Saudi Arabian region.
- Reduced company staffing issues by utilizing expert human resource management knowledge.

Additional Experience

HR Manager, Olayan Kimberly-Clark, Bahrain & Saudi Arabia

- ◆ Managed daily human resources operations for 525 employees in GCC countries.
- ◆ Collaborated with European and USA human resources department to integrate performance and reward management systems as well as other tools.

Also served roles as Finance & Administration Manager, Marketing & Operations Secretary, Assistant General Manager, Operation & Consumer Development Manager, and Branches Development Manager.

Education

Master of Arts in Business Administration
Fairleigh Dickenson University, USA

Bachelor of Arts in Business Administration
Beirut Arab University, Cairo

Diploma In Marketing
Chartered Institute of Marketing, United Kingdom

Diploma in Accounting
La Salle Extension University, USA

Memberships

Founder Committee and Board Member of Gulf Marketing Association
Chartered Institute of Marketing, United Kingdom
Chartered Institute of Banking, United Kingdom
Member of several International Associations